REQUEST FOR PROPOSAL

Sealed Envelope shall be marked with the following information:
RFP # 17-36
Classification and Compensation Analysis
Opening: 3:00 PM, February 1, 2017

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<th>SCHEDULE OF EVENTS FOR</th>
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Pre-Proposal Conference
Deadline for requests for clarifications and questions. **Any possible exceptions to the bid specifications and/or terms and conditions should be addressed during this phase.** These requests will be answered in an addendum and must be emailed to: henrycountyrfp@co.henry.ga.us

*Deadline for first addendum, if required, posted on the Henry County website:  www.co.henry.ga.us/Purchasing/Bids.shtml

Sealed proposals will be accepted until the opening date and time. Any late submittals received will not be considered. Submittals are to be delivered to Henry County Purchasing Department, 140 Henry Parkway, McDonough, GA 30253.

3:00 PM
January 18, 2017

3:00 PM
January 25, 2017

3:00 PM
February 1, 2017

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*The posting of additional addenda may be required and it is the responsibility of the Proposer to ensure that they review the County’s website for any additional addenda, and that they submit acknowledgement of all applicable addenda (on the included form) with their solicitation. Proposers should not expect to be individually notified by Henry County.*
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A. INTRODUCTION AND PURPOSE

The Henry County Board of Commissioners is requesting proposals from qualified firms to conduct a classification and compensation analysis for approximately 1,164 positions and 518 job titles. This will be a multi-phase project whose goals are to appropriately align job descriptions with employee roles and responsibilities, format an equitable and consistent classification and compensation structure, and to conduct a market comparison of similar jobs for recruitment, planning and retention purposes. It will include a position analysis and job evaluation process for all non-seasonal public safety and non-public safety full and part-time positions. The objectives of this project are to:

- Strengthen the County’s ability to recruit and retain qualified workers
- Utilize a market-based comparison for planning and establish a consistent classification and compensation plan for all levels
- Develop a pathway for internal equity
- Analyze growth-strategies and organizational need
- Solicit input from all levels to maximize employee involvement

B. GENERAL INSTRUCTIONS, TERMS, AND CONDITIONS

1. Proposals Submission
   a. These instructions will bind proposers to terms and conditions herein set forth, except as specifically stated otherwise in special contract terms with any individual proposal. These instructions are to be considered an integral part of the proposal.
   b. The Submittal Checklist must be reviewed and the Proposer is to comply with the order of the submittal of documents. This document along with the cover page (page 1) is to be included with the proposal.
   c. One (1) unbound clearly marked “Original,” six (6) bound complete copies (not to exceed a 1/2” capacity ring binder), and one (1) electronic copy in CD or DVD format (as Adobe PDF files or as Microsoft Word or Excel formats) of the proposal documents are to be submitted. All proposals must be manually signed and filled out legibly ( typewritten or printed in ink) with all changes or corrections initialed by the person signing the proposal. The Cost Proposal is to be submitted in a separate sealed envelope and marked “Cost Proposal.” The CD should be labeled with the RFP number and proposer’s name.
   d. The proposal must be submitted in a sealed envelope/parcel on or before the date and time stated in this document and is to be mailed or delivered to:

   Henry County Purchasing Department
   140 Henry Parkway
   McDonough, Georgia 30253
   RFP # 17-36
   Classification and Compensation Analysis
   Opening: 3:00 PM, February 1, 2017

   This same information is also to be included on the front of the sealed envelope/parcel along with the proposer’s name.

   e. Proposals may be submitted by mail, common carrier or delivered in person. Fax or electronic proposals are not acceptable. It shall be the duty of each proposer to ensure that their proposal is delivered within the time and at the place prescribed in this document. Proposals received prior to the time fixed in this proposal document will be securely kept unopened. A date/time stamp will
be affixed to the envelope/package immediately upon its arrival to the Purchasing Department. Any proposal received at the office designated in this document after the exact time and date specified, will not be considered. If a late proposal is received via carrier, it will be marked “late proposal” and will not be opened. If a late proposal is hand delivered, it will be returned unopened to the presenter.

f. At the date and time specified for the opening of the proposal, the proposal shall be publicly opened and read aloud for the information of proposers and others present.

g. If descriptive literature is attached to the proposal, your firm’s name must be on all sheets submitted.

h. Each proposal submitted shall be deemed to have been made with full knowledge of all terms, conditions, and requirements contained in this Proposal request. The failure or omission of any proposer to examine any form, instrument or document shall in no way relieve any proposer from obligations in respect to the proposal submittal or the compliance of the terms, conditions and requirements of the proposal.

i. Individual contractors shall provide their Social Security number and proprietorships; partnerships and corporations shall provide their Federal Employer Identification number on page one of this proposal documents and provide a completed W9 form to be submitted with the proposal.

j. The authorized representative whose signature will appear on the proposal submitted certifies that the Proposer has carefully examined the instructions of this proposal and the terms and specifications applicable to and made a part of this proposal. The Proposer further certifies that the prices shown on the Proposal Price Submittal Form is in accordance with the conditions, terms and specifications of the proposal and that any exception taken thereto may disqualify the proposal.

k. Proposals shall be made on the enclosed form if a form is provided.

l. Any documentation submitted with or in support of a proposal or proposal shall become subject to public inspection under the Georgia Open Records Act. Labeling such information “Confidential”, “Proprietary”, or in any other manner shall not protect this material from public inspection upon request. All records become subject to public inspection only after award of the contract or purchase order.

2. Preparation of Proposals

a. Negligence on the part of the proposer in preparing the proposal confers no right for withdrawal or modification in any way after the deadline for the proposal opening.

b. Unit price must be shown on the Proposal Cost Submittal Form in this document. All proposals should be tabulated, totaled and checked for accuracy. The unit price will prevail in case of errors.

c. All product, equipment, article or material must be new and unused or current production. No reconditioned or used item(s) will be accepted except as specifically requested herein. Units that are classified as prototype or discontinued models are not acceptable.

d. Samples of items, when required, must be submitted within the time specified and unless otherwise specified by the County, at no expense to the County. Unless otherwise specified, samples will be returned at the proposer’s request and expense if items are not destroyed by testing.

e. Full identification of each item proposal upon, including brand name, model, catalog number, etc., must be furnished to identify exactly what the proposer is offering. Whenever an article or material is defined by describing a proprietary product or by using the name of a manufacturer, the term “or equal” if not inserted shall be implied. The specified article or material shall be understood as indicating the type, function, minimum standard of design, efficiency and quality desired and shall not be construed as to exclude other manufactured products of comparable quality, design and efficiency. In the event that any equivalent version is proposed, prospective proposers are herewith advised that precise, adequate, and documented evidence of equivalency in performance, stability, and operational efficiency should be submitted with the proposal for further consideration. Final determination of equivalency will be determined by Henry County.
3. Clarification and Communication to County Concerning Proposal
   a. From time to time, the Purchasing Department may have to release written changes to a
      solicitation. These formal written changes are called addendum or if multiple, Addenda. It is
      the responsibility of the Proposer to ensure that they have all applicable addenda prior to
      the proposal submission. Therefore, we encourage all Proposers to frequently review the
      County’s web site: www.co.henry.ga.us/Purchasing/Bids.shtml. All addenda forms must be
      signed and submitted with the proposal. Failure to respond and acknowledge any
      addenda, even after the proposal opening, shall result in a non-responsive proposal.
   b. The successful firm’s proposal and all addenda will become a part of the agreement resulting from
      this document.
   c. Proposers seeking an award of a Henry County contract shall not initiate or continue any verbal
      or written communication regarding a solicitation with any County officer, elected official,
      employee or other County representative without permission of the Purchasing Department
      between the date of the issuance of the solicitation and the date of the final contract award by the
      Board of Commissioners. Violations will be reviewed by the Purchasing Director. If determined
      that such communication has compromised the competitive process, the offer submitted by the
      individual, firm or business shall be disqualified from consideration for award. EXCEPTION to
      the above would be emailing request for clarification and/or questions to the Purchasing
      Department – henrycountyrfp@co.henry.ga.us. (These requests will be answered in an addendum.
      Please see schedule of events.)

4. Pre-Proposal Conference
   The Pre-Proposal Conference or any other information session (if indicated in the schedule of events)
   will be held at the offices referred to in the “Schedule of Events” of this RFP. Unless indicated
   otherwise, attendance is not mandatory; although suppliers are strongly encouraged to attend. However,
   in the event the conference has been identified as mandatory, then a representative of the supplier must
   attend the conference in its entirety to be considered eligible for contract award.

5. Rejection and Withdrawal of Proposals
   a. Withdrawal of Proposal due to errors, the supplier has up to forty-eight (48) hours to notify the
      Purchasing Department of an obvious clerical error made in calculation of proposal in order to
      withdraw a proposal after proposal opening. Withdrawal of proposal for this reason must be done
      in writing within the forty-eight hour period.
   b. The County will make a recommendation of the proposal to the Board of Commissioners within
      60 days from date of the opening.
   c. The County may reject all or part of the proposal within 60 days of proposal opening.

6. Proposal and Contract Documents
   a. A proposal executed by an attorney or agent on behalf of the proposer shall be accompanied by an
      authenticated copy of the Power of Attorney or other evidence of authority to act on behalf of the
      proposer.
      Corporation: If the Proposer is a corporation, the proposal must be submitted in the name of the
      Corporation, not simply the corporation’s trade name. In addition, the proposal must be signed by
      an officer of the corporation.
      Partnership: If the Proposer is a partnership, all partners must sign the proposal. If all the partners
      do not sign the proposal, then the names of all those except limited partners must be furnished on
      the proposal and evidence of the authority of the signer(s) to execute the proposal on behalf of the
      partnership.
      Limited Liability Company (LLC): If the Proposer is a limited liability company, the authorized
      agent having authority to bind the limited liability company must sign the bid documents.
      Sole Proprietorship or Individual: If the Proposer is a sole proprietor or individual, a signature
is required on all bid documents by that individual.

b. The contract documents consist of this Agreement, Specifications and Addenda issued prior to execution of this Agreement, other documents listed in this Agreement and Modifications issued after execution of this Agreement. These form the Contract and are as fully a part of the Contract as if attached to this Agreement or repeated herein. The Contract represents the entire and integrated Agreement between the parties hereto and supersedes prior negotiations, representation or agreements, either written or oral.

c. **Contract Term** – The time period of the agreement, if any, is formed from this RFP, will be determined after the review and evaluation of the Time Line Schedules submitted by the successful Consultant.

7. **Exceptions and Omissions**
Any exceptions to the specifications and/or terms and conditions must be addressed during the question/clarification and addendum phases.

8. **Alterations of Solicitation and Associated Documents**
Alterations of County documents are strictly prohibited and will result in automatic disqualification of the proposer’s solicitation response. If there are “exceptions” or comments to any of the solicitation requirements or other language, then the proposer may make notes to those areas, but may not materially alter any document language.

9. **Cost Incurred by Vendors**
All expenses involved with the preparation and submission of the RFP to the Henry County Board of Commissioners, or any work performed in connection therewith is the responsibility of the vendor(s).

10. **Codes, Permits, Fees, Licenses and Law**
   a. All permits, fees, arrangements for inspections, licenses, and costs incurred for the same shall be the sole responsibility of the successful Proposer. All materials, labor and construction must comply with all applicable rules and regulations of local, state and/or national codes, laws and ordinances of all authorities having jurisdiction over the project, shall apply to the contract throughout and will be deemed to be included in the contract the same as though herein written out in full.
   
b. **Effective July 1, 2008:** All General Contractors must have a current valid license from the State Licensing Board for Residential and General Contractors, unless specifically exempted from holding such license pursuant to Georgia law, O.C.G.A. Section 43-41-17.
   
c. State Law regarding Worker Verification requires that all who enter into a contract for the physical performance of services with the County must satisfy O.C.G.A. §13-10-91 and Rule 300-10-1-.02, in all manner, and such are conditions of the contract. By submitting a proposal to the County contractor agrees that in the event the contractor employs or contracts with any subcontractor(s) in connection with the covered contract, the contractor will secure from the subcontractor(s) such subcontractor(s) indication of the employee-number category applicable to the subcontractor, as well as attestation(s) from such subcontractor(s) that they are in compliance. Such attestation(s) shall be maintained and may be inspected by the County at any time. An affidavit of such compliance included with the proposal, must be signed by the contractor, and will become part of the contract.

11. **Safety**
All vendors and subcontractors performing services are required and shall comply with all Occupational Safety and Health Administration (OSHA), State and County Safety and Occupational Health Standards and any other applicable rules and regulations. Also, all contractors and subcontractors shall be held responsible for the safety of their employees and any unsafe acts or conditions that may cause injury or
damage to any persons or property within and around the work site area under this Contract.

12. **Design, Standards and Practices**
Design, strength, quality of materials and workmanship must conform to the industry acceptable standards of engineering practices and/or professional services.

13. **Statement of Warranty**
A Statement of Warranty should include all applicable manufacturers’ warranty and the Contractor’s warranty in regards to equipment, materials and workmanship. This statement shall include the terms, conditions and the period of warranty coverage. Any exclusion(s) must be clearly stated.

14. **Non-collusion**
By submitting a proposal in response to this solicitation, the proposer represents that in the preparation and submission of this proposal, said Proposer did not either directly or indirectly, enter into any combination or arrangement with any person, Proposer, Corporation or enter into any agreement, participate in any collusion, or otherwise take any action in the restraint of free, competitive bidding in violation of the Sherman Act (15 U.S.C. Section 1 or Section 59.1-9.1 through 59.1-9.17 or Sections 59.1 – 68.6 through 59.68.8). Collusion and fraud in proposal preparation shall be reported to the State of Georgia Attorney General and the United States Justice Department.

15. **Nondiscrimination**
Notwithstanding any other provision of this Agreement, during the performance of this Agreement Contractor, for itself, its heirs, personal representatives, successors in interest and assigns, as part of the consideration of this Agreement does hereby covenant and agree, as a covenant running with the land, that:

a. No person on the grounds of race, color, religion, sex or national origin shall be excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination;

b. In the production of the vehicle(s), and the furnishing of services therein or thereon, no person on the grounds of race, color, religion, sex or national origin shall be excluded from participation in, or denied the benefits of, such activities, or otherwise be subjected to discrimination.

16. **Drug Free Workplace Certification**
By signing the Supply Service Contract form, the Contractor certifies that the provisions of Code Sections 50-24-1 through 50-24-6 of the Official Code of Georgia Annotated, relating to the “Drug-free Workplace Act”, have been complied with in full. The undersigned further certifies that:

a. A drug-free workplace will be provided for the Contractor’s employees during performance of the contract; and

b. Each Contractor who hires a subcontractor to work in a drug-free work place shall secure from that subcontractor the following written certification:
   “As part of the subcontracting agreement with (Contractor’s name), (Subcontractor’s name) certifies to the Contractor that a drug-free workplace will be provided for the subcontractor’s employees during the performance of this Contract pursuant to Paragraph (7) of Sub-section (b) of Code Section 50-24-3”.

c. The Contractor further certifies that he will not engage in the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana during the performance of the Contract.

d. Contractor may be suspended, terminated, or debarred if it is determined that:
   (1) The Contractor has made false certification hereinabove; or
   (2) The Contractor has violated such certification by failure to carry out the requirements of the Official Code of Georgia Section 50-24-3.
17. **Georgia Security and Immigration Compliance Act**

Pursuant to the Georgia Security and Immigration Compliance Act of 2006, the successful Contractor understands and agrees that compliance with the requirements of O.C.G.A.13-10-91 and Georgia Department of Labor Rule 300-10-02 are conditions of this proposal and contract document. The Contractor further agrees that such compliance shall be attested by the Contractor and any of his Subcontractors by execution of the appropriate Affidavit and Agreement which will be included and become a part of the Agreement between Henry County and the successful Contractor.

18. **Systematic Alien Verification for Entitlements (SAVE) Program**

Since a contract has been deemed a “public benefit,” the contractor or other party to the contract must be run through the federal Systematic Alien Verification for Entitlements (SAVE) Program. This program requires that local government verify the legal status of non-U.S. citizens who apply for certain benefits. The contractor must execute a SAVE affidavit attesting that either he or she is a U.S. citizen or legally qualified to receive the benefit. If the contractor is not a U.S. citizen, then the local government has to run that contractor through the SAVE system. Only non-U.S. citizens can be processed through the SAVE program.

19. **Delivery and F.O.B. Destination**

   a. All prices shall include shipping and delivery cost to our destination; F.O.B., Henry County, Georgia, unless otherwise requested. The proposer shall handle all material procurement, storage and delivery to project site. Unless otherwise specified in this specification, proposer shall supply all materials required. The County will grant no allowance for boxing, crating or delivery unless specifically provided for in this proposal. The proposer shall retain title for the risk of transportation, including the filing for loss or damages.

   b. The County desires delivery of the product(s) or service(s) as specified at the earliest possible time after the date of award. Unreasonable delivery may be cause for disqualifying a proposal. Each firm shall state a definite delivery time and avoid using general terms such as "ASAP" or approximately so many days.

20. **Discounts**

Cash discounts for early payment (i.e. 2%-10) or Net 30 terms should be shown separately, even if terms are Net.

21. **County’s Tax Exemption**

Henry County is exempt from Federal Excise Tax or Georgia Sales Tax with regard to goods and services purchased directly by Henry County. Exemption certificates furnished upon request.

22. **Award of Contract**

   a. Henry County desires to complete the award process in a timely manner. Henry County reserves the right to reject or accept any or all proposals, whole or any parts hereof, by item or group of items, by section or geographic area, or make multiple awards and be the final approval of proposal(s) selection which would be the most advantageous to the County with price and other factors considered. Henry County may elect to waive any technicalities. The proposal will be awarded to the lowest responsive, responsible or highest scored proposer(s), if awarded. The proposal specifications and results will be available on the County’s web site: www.co.henry.ga.us/Purchasing/Bids.shtml.

   b. Henry County reserves the right to reject any proposal if the evidence submitted by or investigation of, the proposer fails to satisfy the County that the proposer is properly qualified to carry out the obligations of the Contract. If the successful proposer defaults on their proposal, an award may be made to the next low responsive and responsible proposer.

   **Responsibility** - The determination of the proposer’s responsibility will be made by the County
based on whether the proposer meets the following minimum standard requirements:

- Maintains a physical location presence and permanent place of business.
- Has the appropriate and adequate technical experience required.
- Has adequate personnel and equipment to perform the work expeditiously.
- Able to comply with the required or proposed delivery and installation schedule.
- Has a satisfactory record of performance.
- The ability of proposer to provide future maintenance and service for the use of the contract under consideration.
- Has adequate financial means to meet obligations incidental to the work.
- Such other factors as appear to be pertinent to either the proposal or the contract.

**Responsiveness** - The determination of the proposer’s responsiveness will be made by the County based on a consideration of whether the proposer has submitted complete proposal documents meeting proposal requirements without irregularities, excisions, special conditions, or alternatives proposals for any item unless specifically requested in the proposal solicitation.

c. Henry County is subject to making records available for disclosure after the Board of Commissioners approval of the recommendation. The award shall be made by the Board of Commissioners of Henry County unless the lowest, qualified bid is less than the Board of Commissioners’ approval limit. No claim shall be made by the selected Consultant for loss of profit if the contract is not awarded or awarded for less work than is indicated and for less than the amount of the proposal. The total of the awarded contract shall not exceed the available funds allocated for the proposal project.

### 23. Local Vendor Privilege

a. There is established in Henry County, a local vendor privilege. Bids or proposals awarded to local vendors contribute to the local tax base and will therefore be given special consideration when bidding against out-of-jurisdiction (out-of-county) vendors. Bids or proposals received from local vendors will be given preference if such bid or proposal is responsive and within five (5) percent of the low bid submitted by any out-of-county bidder. In such instance, the local vendor will be given the opportunity to match the low bid offered by the out-of-county vendor. If such local vendor agrees to match the low bid received from the out-of-county vendor within the time specified by the county, the bid shall be awarded to the local vendor.

b. A local vendor shall only be eligible to receive the benefit of this privilege if it meets each of the following requirements prior to any award of a contract or purchase:

1. The business or supplier must operate and maintain a regular place of business within the geographical boundaries of Henry County; and
2. The business or supplier must have a current occupation tax certificate; and
3. The business or supplier must have paid all real and personal taxes owed the county; and
4. The business or supplier must certify its compliance with the Georgia Security and Immigration Act.

c. This policy shall not apply to any bid or proposal for material, equipment or services in excess of one hundred thousand dollars ($100,000.00). In such cases, the bid award shall be subject to the competitive bidding requirements as otherwise provided herein or general law.

### 24. County Direction of Project Site and Monitoring of Work

a. The Contractor may have a Project Coordinator, but the project site shall remain under the control of Henry County. The Contractor shall provide and make available an appointee to Henry County for project coordination and supervision of Proposer installation personne. Coordination consist of meeting with the Henry County representatives to review the project; on site walk throughout of installation area(s) before the installation begins; review installation procedures; review installation progress and to handle any problems during installation until project completion.

b. The successful Proposer will promptly correct all work rejected by the County as faulty, defective,
or failing to conform to the Minimum Specifications and/or to consensus standards adopted by both government and industry governing the repairs, whether observed before or after substantial completion of the work, and whether or not fabricated, installed, or completed. The successful Proposer will bear all costs of correcting such rejected work.

c. The Contractor shall insure all trash generated by work performed shall be removed from the site and properly disposed as each work operation is completed in a given area. Additionally, the Contractor shall ensure all disturbances to the area where the Contractor performed work are restored to the same condition prior to start of the project. If an inspection reveals that the Contractor fails to clean up after work has been performed. The County will notify the Contractor of the discrepancy and the Contractor will have twenty-four (24) hours to make the correction. Should the Contractor still fails to clean the area, the County reserves the right to make other arrangements to have the area cleaned and the County shall deduct the cost from the Contractor’s invoice.

d. No one except authorized employees of the Contractor is allowed on the premises of Henry County facilities. Contractor employees are not to be accompanied in their work area by acquaintances, family members, assistants, or any other person unless said person is an authorized employee of the Contractor.

e. All information disclosed by Henry County to the successful Contractor for the purpose of the work to be done or information that comes to the attention of the successful Contractor during the course of performing such work is to be kept strictly confidential.

25. Indemnification
a. The vendor that is selected as the contractor shall, at its own expense, protect, defend, indemnify, save and hold harmless Henry County and its elected and appointed officers, employees, servants and agents from all claims, damages, lawsuits, costs and expenses including, but not limited to, all costs from administrative proceedings, court costs and attorney fees that Henry County and its elected and appointed officers, employees, servants and agents may incur as a result of the acts, omissions or negligence of the contractor or its employees, servants, agents or subcontractors that may arise out of the agreement.

b. The contractor’s indemnification responsibility under this section shall include the sum of damages, costs and expenses which are in excess of the sum of damages, costs and expenses which are paid out in behalf of or reimbursed to the County, its officers, employees, servants and agents by the insurance coverage obtained and/or maintained by the contractor.

26. Controlling Law, Venue
Any dispute arising as a result of this proposal and/or an Agreement which was created from the terms, conditions and specifications of this document or their interpretation, litigation shall only be entered into and shall be performed in Henry County, Georgia. This Agreement shall be governed by the applicable laws of the County of Henry and the State of Georgia. Any dispute arising out of the agreement, this proposal solicitation, its interpretations, or its performance shall be litigated only in the County of Henry Judicial Courts.

27. Contractor as Independent Contractor
In conducting its business hereunder, Contractor acts as an independent contractor and not as an employee or agent of County. The selection, retention, assignment, direction and payment of Contractor’s employees shall be the sole responsibility of Contractor.

28. Assignment
The Agreement, in whole or any part hereof, created by the award to the successful contractor shall not be sold, not be assigned or transferred by Contractor by process or operation of law or in any other manner whatsoever, including intra-corporate transfers or reorganizations between or among a subsidiary of
Contractor, or with a business entity which is merged or consolidated with Contractor or which purchases a majority or controlling interest in the ownership or assets of Contractor without the prior written consent of Henry County.

29. **Performance of Contract**
   a. Henry County reserves the right to enforce the Contractor’s performance of this Agreement in any manner prescribed by law or deemed to be in the best interest of the County in the event of breach or default or resulting contract award. It will be understood that time is of the essence in the proposer’s performance.
   b. The successful Contractor shall execute the entire work described in the Contract Documents, except to the extent specifically indicated in the Contract documents to be the responsibility of others.
   c. The Contractor accepts the relationship of trust and confidence established by the award of this proposal solicitation. The Contractor covenants with the County to utilize the Contractor’s best skill, efforts and judgment in furthering the interest of the County; to furnish efficient business administration and supervision; to make best efforts to furnish at all times an adequate supply of workers and materials; and to perform the work in the best way and most expeditious and economical manner consistent with the interest of the County.
   d. All purchases for goods or services are subject to the availability of funds for this particular purpose.

30. **Default and Termination**
    a. **Termination by Contractor**
       The agreement resulting from this proposal shall be subject to termination by Contractor in the event of any one or more of the following events: The default by County in the performance of any of the terms, covenants or conditions of this Agreement, and the failure of County to remedy, or undertake to remedy such default, for a period of thirty (30) days after receipt of notice from Contractor to remedy the same.
    b. **Termination by County**
       The agreement resulting from this proposal shall be subject to termination by the County at any time in the opinion of the County; the contractor fails to carry out the contract provisions of any one or more of the following events:
       (1) The default by Contractor in the performance of any of the terms, covenants or conditions of the Agreement, and the failure of Contractor to remedy, or undertake to remedy with sufficient forces and to the County’s reasonable satisfaction, the County shall provide the vendor with notice of any conditions which violate or endanger the performance of the Agreement. If after such notice the Contractor fails to remedy such conditions within thirty (30) days to the satisfaction of the County, the County may exercise their option in writing to terminate the Agreement without further notice to the Contractor and order the Contractor to stop work immediately and vacate the premises, to cancel ordered products and/or services with no expense to the County.
       (2) Contractor files a voluntary petition in bankruptcy, including a reorganization plan, makes a general or other assignment for the benefit of creditors, is adjudicated as bankrupt or if a receiver is appointed for the benefit of creditors, is adjudicated as bankrupt or if a receiver is appointed for the property or affairs of Contractor and such receivership is not vacated within thirty (30) days after the appointment of such receiver.
       (3) Contractors’ failure to conduct services according to the approved proposal specifications.
       (4) Contractors’ failure to keep, perform, or observe any other term or condition of this Agreement.
       (5) Contractor’s performance of the contract is unreasonably delayed.
       (6) Should the successful Proposer fail to provide the commodities or services when ordered,
and in accordance with the General Terms and Conditions, specifications and any other requirements contained herein are not met, the County reserves the right to purchase commodities or services covered by this contract elsewhere if available from an alternate source.

(7) The Contractor agrees by its proposal submission that the County’s decision is final and valid.

c. **Force Majeure**

Neither party shall be held to be in breach of the Agreement resulting from this proposal, because of any failure to perform any of its obligations hereunder if said failure is due to any act of God, fire, flood, accident, strike, riot, insurrection, war, or any other cause over which that party has no control. Such party shall give notice and full particulars of such Force Majeure in writing to the other party within a reasonable time after occurrence of the event and the obligation of the party giving such notice shall endeavor to remove or overcome such inability with all reasonable dispatch.

d. **Waiver**

The waiver of any breach, violation or default in or with respect to the performance or observance of the covenants and conditions contained herein shall not be taken to constitute a waiver any subsequent breach, violation or default in or with respect to the same or any other covenant or condition hereof.

31. **Invoices**

Invoices and/or statements should not be faxed but originals must be mailed directly to:

Henry County Board of Commissioners
Finance Department
P.O. Box 140 Henry Parkway
McDonough, GA 30253

The following information must appear on all invoices submitted:

- Name and address of successful proposer;
- Detailed breakdown of all charges for the services or products delivered stating any applicable period of time;
- Henry County’s Purchase Order Number and Proposal Package number;
- Invoices shall be based upon actual services rendered, actual work performance and/or products delivered.

32. **Payment**

Payment shall be tendered to the successful Proposer upon acceptance and approval by the County for satisfactory compliance with the general terms, conditions and specifications of the proposal; by completed services; verification of delivery of products; assurance that the product/service performs as specified and warranted; and receipt of a valid invoice.
A. **SCOPE OF WORK**

The successful consultant will be required to meet with the Henry County Department of Human Resources and the designated leadership focus team to agree on the final provisions, including a timeline with duties based on the phases of the approved approach contained in the vendor’s proposal, prior to the start of the project. Upon development of initial recommendations and prior to the appeals process, a second meeting with the focus team will be required. The final, collaborated recommendations will be presented to the Board of Commissioners in conjunction with Human Resources once the appeals process has been completed.

Human Resources requires ongoing and open communication between the HR Department and the consultant over the course of the analysis project. **All reports of results and recommendations during any part of the project should be provided in writing.**

The following components describe the various tasks and scope of services that are expected to be completed to meet the requirements of this project:

1. **Classification Component – Requirements**
   a. Review of background materials including current classification system, classification descriptions, organizational charts, and classification and compensation policies and procedures.
   b. Informational sessions conducted by the consultant for employees at all levels to educate them on the goals of the analysis and the methodology.
   c. Process for all employees to complete position analysis questionnaires (PAQ); including supervisors’, managers’ and/or directors’ review and comment (not change).
   d. Process to evaluate all position analysis questionnaires for current position classifications and recommend appropriate job classification, FLSA classification, and salary ranges.
   e. Conduct employee interviews, desk audits, worksite observations, and/or focus group discussions for a minimum of 33% of employees in all classifications analyzed to gather current job responsibilities for classifications and recommend appropriate job level and classification, FLSA exemption status, and salary range.
   f. Consultant to update and/or create classification specifications as needed to uniformly reflect essential functions, FLSA status, minimum qualifications, working conditions, license requirements, regulatory requirements, certifications and competencies required to do the job (knowledge, skills and abilities) for all classifications.
   g. Consultant shall recommend classification series and levels as applicable.
   h. Consultant shall make observations regarding existing spans of control upon review of assigned responsibilities and make recommendations for improved efficiency throughout the organization.
   i. Consultant shall submit proposed classification specifications to designated leadership team, and receive and incorporate input prior to finalizing classifications.
   j. Consultant shall finalize class specifications and recommend appropriate classification for each employee/position, including correction of identified discrepancies between existing and proposed classifications.

2. **Compensation Component – Requirements**
   a. Identify and recommend benchmark classifications to designated team.
   b. Conduct a market analysis with comparable labor markets.
   c. Establish a consistent and competitive market position that the County can strive to maintain.
   d. Provide recommendations to designated team to update salary range structure based on the compensation survey result and internal relationships, while minimizing compression and assure internal equity and external competitiveness.
3. **Overall Implementation - Requirements**

   a. Implement an appeals process and address any concerns before recommendations are finalized and presented to the Board of Commissioners.

   b. Review recommendations with leadership before final recommendation are presented for Board approval.

   c. Propose a comprehensive employee communications plan to explain the process and final recommendations.

   d. Consultant will present their final recommendations with Human Resources to the Board of Commissioners prior to implementation.

   e. Upon implementation of the compensation strategy, the consultant will provide training to appropriate leadership on the utilization and maintenance of the system. Additionally, the consultant will provide the necessary documentation and other materials so the County will be able to maintain the system independent of the consultant following the implementation of compensation plan.

B. **CONSULTANT FIRM - MINIMUM QUALIFICATIONS**

   1. Firm must be an established organization whose principals have minimum of ten (10) continuous years of experience in the business of compensation management, including specific experience in the full scope of wage surveys, analysis, design, and implementation of compensation and classification systems.

   2. Demonstrated experience in both public and private sectors with a minimum of two (2) successfully completed comparable public sector classification/compensation projects within the past five (5) years.

C. **INSURANCE REQUIREMENTS**

   General insurance requirements shall be applicable to the Contractor and any authorized subcontractor. Insurance requirements shall be based on conditions in place as of the date of the Contract's execution. Insurance companies must be licensed by the Georgia Department of Insurance and the Georgia Secretary of State to do business in the State of Georgia. The County reserves the right to require adjustments in the level of coverage or waive any or all requirements based on information pertinent to this Contract.

   The following requirements shall also be applicable to the Contractor:

   a. Evidence of insurance must be provided to the Purchasing Department, 140 Henry Parkway, McDonough, Ga. 30253, within five days of execution of this contract and prior to commencing operations under this Contract;

      **The certificate holder is to be issued to:**

      Henry County Board of Commissioners
      Henry County, Georgia
      **but delivered to:**
      Henry County Purchasing Department
      140 Henry Parkway
      McDonough, Georgia 30253

      The Bid Package number and project name should be referenced in the description of operations. The certificates may be faxed to the Purchasing Department at 770-288-6027.

   b. Any change in coverage or insurance carrier must be reported to the County’s Purchasing Office in writing within five business days of the change.

   c. Failure of any Contractor to procure and maintain the required insurance shall not relieve the Contractor of any liability under the Contract, nor shall these requirements be construed to conflict
with the obligation of the Contractor concerning indemnification;

d. Any and all insurance required by this Contract shall be maintained during the entire term of this Contract;

e. The County shall, without exception, be given no less than thirty (30) days notice prior to
cancellation for any and all reasons other than non-payment of premium; and

f. The County shall, without exception, be given immediate notification in the event of cancellation
for reasons of non-payment of premium.

g. The Contractor shall procure and maintain insurance coverage in the following particulars:

**Workers Compensation Insurance**
In the amounts of the statutory limits established by the General Assembly of the State of Georgia (A self-insurer must submit a certificate from the Georgia Board of Workers compensation stating that the Contractor qualifies to pay its own workers compensation claims.) In addition, the Contractor shall require that all subcontractors occupying the premises or performing the work under the contract to obtain an insurance certificate showing proof of Worker Compensation Coverage with the following minimum coverage:

Georgia Statutory including Employers Liability
- Bodily injury by Accident – each employee $100,000
- Bodily injury by Disease - each Employee $100,000
- Bodily injury by Disease – policy limit $500,000

**Commercial General Liability**
- Each Occurrence Limit $1,000,000
- Personal and Advertising Injury Limit $1,000,000
- General Aggregate Limit $2,000,000
- Products/Completed Operations Aggregate Limit $2,000,000

**Automobile Liability**
- Combined Single Limit $1,000,000
Please follow format below for your proposal’s response and provide five (5) sections under separate tabs as follows:

A. TECHNICAL PROPOSAL

Section 1 - Company Profile and Qualifications
a. Indicate the contractual entity to be held responsible for performance of all aspects of this contract. Provide the legal name of your company and if doing business under some name other than that by which the company is commonly recognized. If the company is owned or controlled by a parent organization, proposers are requested to provide the name of that organization, its address and the name and title of the person responsible for your business unit.
b. Include your firm’s specific abilities and expertise to provide the required professional services and qualifications related to the proposal requirements.
c. Provide proof that your company has been established and whose principals have a minimum of ten (10) continuous years of experience in the business of compensation management including specific experience in the full scope of wage and benefit survey, analysis, design, and implementation of compensation and classification systems to include:
   - Demonstrated experience in both public and private sectors with a minimum of two (2) successfully completed comparable public sector classification/compensation projects within the past five (5) years.

Section 2 - Experience and Availability of Key/Assigned Staff
a. Provide the resumes of key personnel that will be working on this project. Include their experience with similar projects, length of service in this field of work, and length of service with the firm. Do not include persons who will not be involved in this project and clerical or support staff. Personnel from any third party or subcontractor should be identified separately.
b. Include a list of commitments of key team members and estimated completion dates by projects.
c. Designate a project manager, and include an organizational chart of the project team and describe the roles to be performed by each person on the chart, at minimum:
   (1) One Senior Consultant:
       CCP certification or equivalent with a minimum of ten (10) years of experience in compensation management and a Bachelor’s degree in HR/Compensation Management or equivalent.
   (2) Two Consultants:
       CCP certification or equivalent with a minimum of five (5) years of experience in compensation management and a Bachelor’s degree in HR/Compensation Management or equivalent.
   (3) Two fully qualified substitutes available to serve in the absence of any of the above as required.

Section 3 – References
a. Provide references for at least three (3) clients for which your firm has provided similar services. Please include current contact information (name, address, telephone and e-mail address) for each reference.
b. Provide a list of your customers that are comparable-sized government entities and the length of time they have used your services.
Section 4 - Approach
a. Provide a description of your company’s solution to be offered as per the Scope of Work section in this RFP.
b. Include a project plan by tasks, which reflects an overall timeline to accomplish the objectives.
c. Include an implementation strategy (including cost) and a maintenance strategy including policy revisions or additions for the updated compensation system with the lowest financial impact on the county operating process.

Section 5 - Documents and forms required by the County
Please provide all other documents and forms not included in the above sections.

B. COST PROPOSAL
The Cost Proposal is to be submitted with the “Original” in a separate sealed envelope and marked “Cost Proposal”. It should include a total cost (not to exceed) amount for the work described under the Scope of Work. The following is to be included with the total cost proposal on a separate sheet of paper(s):

- A rate schedule for computing any extra work not specified in the contracted Scope of Work, including hourly rates for all positions plus unit costs for incidental expenses.
- Amount to be deducted from total cost because consultant is conducting (or has recently conducted) salary surveys of comparable jurisdictions/positions, the data from which can be shared rather than independently gathered.
Henry County’s selection of a firm shall be based upon the demonstrated competence and qualifications of the firms to provide the type of service required. Each proposal will be evaluated and scored through a process by the County’s staff.

The Proposer’s submittal must fully address the requirements listed in this solicitation and the Firm’s degree of experience, knowledge, and ability to provide experienced and qualified support staff. The proposal is not to have any exclusions, conditions or provisions applied to the aforementioned request. It is the County’s intention to select a firm which is the most qualified to meet the County’s needs. The award shall be based on but not limited to the following factors:

<table>
<thead>
<tr>
<th>RFP EVALUATION CRITERIA</th>
<th>Scoring Value Maximum Points</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Firm’s Qualifications, Experience and References</strong></td>
<td></td>
</tr>
<tr>
<td>• Qualifications of the firm including past performance, experience, and service capabilities.</td>
<td></td>
</tr>
<tr>
<td>• Description of comparable projects.</td>
<td>30</td>
</tr>
<tr>
<td>• References for related work including client name, mailing address, contact name and phone number, email address, and a description of the services provided, including project dates and special features.</td>
<td></td>
</tr>
<tr>
<td><strong>Experience and Availability of Key/Assigned Staff</strong></td>
<td></td>
</tr>
<tr>
<td>• List of proposed personnel to be specifically assigned to this project, including their qualifications, overall experience on projects of similar scope, and résumés.</td>
<td>25</td>
</tr>
<tr>
<td>• List of commitments of key team members and estimated completion dates by projects.</td>
<td></td>
</tr>
<tr>
<td><strong>Technical Approach to the Project, Quality and Completeness of the Response of the Proposal.</strong></td>
<td></td>
</tr>
<tr>
<td>• Clear indication that all minimum requirements are met</td>
<td>30</td>
</tr>
<tr>
<td>• Quality of proposal that indicates clear understanding of scope of work</td>
<td></td>
</tr>
<tr>
<td>• Provided an outline of the firm’s approach to the project process and ability to meet the project objectives, which included an overall time schedule.</td>
<td></td>
</tr>
<tr>
<td><strong>Proposed Cost</strong></td>
<td>15</td>
</tr>
</tbody>
</table>

**MAXIMUM SCORING POINTS TOTAL**

| Oral Presentation and Product Demonstration - At its sole discretion, the Evaluation Committee made up of County employees may require an interview/presentation before the final selection and award to a Firm. Submittal of material and information during an interview/presentation could add up to 15 additional points to the total score of the Firm. | 15 (possible additional points if an oral presentation is requested) |

The Scoring Formula for the above Scoring Value Maximum Points is as follows:

<table>
<thead>
<tr>
<th>Rating</th>
<th>Formula</th>
</tr>
</thead>
<tbody>
<tr>
<td>Excellent</td>
<td>.75 - 1.00</td>
</tr>
<tr>
<td>Good</td>
<td>.50 - .74</td>
</tr>
<tr>
<td>Fair</td>
<td>.25 - .49</td>
</tr>
<tr>
<td>Poor</td>
<td>0 - .24</td>
</tr>
</tbody>
</table>

Multiply scoring formula by possible scoring value maximum point allotment. *Example*: If you score a firm .6 (Good) on Experience and Availability of Key/Assigned Staff and multiply .60 x 25 (maximum scoring points), this would equal to 15 points.
**SPECIAL NOTE** - the Proposal Cost will be evaluated as follows:

- Low Conforming Proposal  
  15 points
- Proposals within 5% of Low Proposal  
  12 points
- Proposals within 7% of Low Proposal  
  10 points
- All Others  
  5 points

Best and Final Offer Process represents an optional step in the selection process and may be used when:

a. No single response addresses all the specifications.

b. The cost submitted by all proposers is too high.

c. The scores of two (2) or more proposers are very close after the evaluation process.

d. All proposers submitted responses that are deficient in one or more area.

Henry County reserves the right to remove the high score and the low score for each offer if deemed necessary.

The County reserves the right to negotiate the fee and/or Scope of Services with the highest ranked Proposer. If negotiations cannot be completed successfully, then the County reserves the right to negotiate with the second highest ranked Contractor. Recommendations for an award will be the Proposer with whom potential contract negotiations were successful.
# Henry County
## Board of Commissioners
### Standard Contract Form

<table>
<thead>
<tr>
<th>Solicitation Title</th>
<th>Solicitation Number</th>
<th>Contract Number</th>
</tr>
</thead>
</table>

1. This Contract is entered into between the Henry County Board of Commissioners and the Contractor named below:

<table>
<thead>
<tr>
<th>Henry County Board of Commissioners</th>
<th>(hereafter called County)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contractor's Name</td>
<td>(hereafter called Contractor)</td>
</tr>
</tbody>
</table>

2. Contract to Begin: Date of Completion: Renewals:

<table>
<thead>
<tr>
<th>3. Lump Sum Amount of this Contract (if applicable)</th>
<th>Fee Represented as a Percentage Of Designated Cost (if applicable)</th>
<th>Revenue Represented as a Percentage of a Designated Lump Sum or Income Stream (if applicable)</th>
<th>Annual Contract Price Agreement (if applicable)</th>
</tr>
</thead>
</table>

4. The parties agree to comply with the terms and conditions of the following documents which are by this reference made a part of the Contract:

1. All Terms, Conditions and Statements of Work Included in Solicitation and Addendum (referenced above)
2. Bid or Proposal Submitted by Contractor along with Contractor's Final Response
3. Fee/Cost Submitted by Contractor
4. All Other Documentation Required in Solicitation

IN WITNESS WHEREOF, this Contract has been executed by the parties hereto.

5. **Contractor**

<table>
<thead>
<tr>
<th>Contractor's Name (If other than an individual, state whether a corporation, partnership, etc.)</th>
<th>Federal Identification No.</th>
</tr>
</thead>
<tbody>
<tr>
<td>By (Authorized Signature)</td>
<td>Date Signed</td>
</tr>
</tbody>
</table>

Printed Name and Title of Person Signing

Address

Telephone Number E-mail Address

6. **Henry County Board of Commissioners**

<table>
<thead>
<tr>
<th>Chairman or Designee</th>
<th>Date Signed</th>
</tr>
</thead>
<tbody>
<tr>
<td>By (Authorized Signature)</td>
<td></td>
</tr>
</tbody>
</table>

Printed Name and Title of Person Signing

**Tommy N. Smith, Chairman**

Address

140 Henry Parkway, McDonough, Georgia 30253
BID AUTHORIZATION AFFIDAVIT

STATE OF GEORGIA
COUNTY OF HENRY

BEFORE ME, the undersigned authority a Notary Public in and for the State of ________________, on this day personally appeared ______________________ who, after having first been duly sworn, upon oath did depose and say; that the forgoing bid submitted by ________________ hereafter called “Bidder” is duly authorized agent of said company and that the person signing said bid has been duly authorized to execute the same. Bidder affirms that they are duly authorized to execute this Agreement, that this company, corporation, firm, partnership or individual has not prepared this bid in collusion with any other Bidder, and that the contents of this bid as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of this bid.

The undersigned certifies that the bid prices contained in this bid have been carefully checked and are submitted as correct and final and if bid is accepted, agrees to furnish the articles and/or services listed and offered in this document at the prices and terms stated, subject to the conditions and specifications of this Request for Bid.

Bidder Information:

(Company) ____________________________ (Signature) ____________________________

(Address) ____________________________ (Printed Name) ____________________________

(City, State, Zip) ____________________________ (Title) ____________________________

SWORN TO AND SUBSCRIBED BEFORE ME THIS ______ day of ________________ 20_____

Notary Public in and for the State of ______________________

(Seal)

(FAILURE TO SIGN THIS SECTION SHALL DISQUALIFY YOUR RESPONSE)
NON-CONFLICT OF INTEREST

By submitting an offer in response to this solicitation, the Firm represents that in the preparation and submission of this proposal, said Firm did not either directly or indirectly, enter into any combination or arrangement with any person, Proposer, Corporation or enter into any agreement, participate in any collusion, or otherwise take any action in the restraint of free, competitive bidding in violation of the Sherman Act (15 U.S.C. Section I or Section 59.1-9.1 through 59.1-9.17 or Sections 59.1 – 68.6 through 59.68.8). Collusion and fraud in proposal preparation shall be reported to the State of Georgia Attorney General and the United States Justice Department.

__________________________ (Officer of Firm) certifies that to the best of our knowledge, no circumstances exist which shall cause a conflict of interest in performing services for Henry County, and that no company or person other than bona fide employees working solely for our firm has been employed or retained to solicit or secure an agreement resulting from this request for proposal.

Signature: ____________________________

Print Name: ____________________________

Title: ____________________________

Firm Address: ____________________________
GEORGIA SECURITY AND IMMIGRATION COMPLIANCE ACT
AFFIDAVIT AND AGREEMENT

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services on behalf of the Henry County Board of Commissioners has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned contractor will continue to use the federal work authorization program throughout the contract period and the undersigned contractor will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the contractor with the information required by O.C.G.A. § 13-10-91(b). Contractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

Federal Work Authorization/ E-Verify User Identification Number

________________________________________________________________________

Date of Authorization

________________________________________________________________________

Name of Contractor

I hereby declare under penalty of perjury that the foregoing is true and correct. 
Executed on _____, ____, 202_ in _____ (city), ______ (state).

________________________________________________________________________

Signature of Authorized Officer or Agent

________________________________________________________________________

Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME
ON THIS THE _____ DAY OF __________________, 20___.

________________________________________________________________________

NOTARY PUBLIC

My Commission Expires:

________________________________________________________________________
SAVE AFFIDAVIT

REQUIRED FOR LOCAL GOVERNMENT THAT MUST BE EXECUTED BY ANYONE ENTERING INTO A CONTRACT WITH A LOCAL GOVERNMENT

STATE OF GEORGIA  
HENRY COUNTY

By executing this affidavit under oath, as an applicant for a Henry County, Georgia contract as referenced in O.C.G.A. § 50-36-1 and the August 1, 2010, “Report of the Attorney General on Public Benefits,” I am stating the following with respect to my ability to enter into a contract with Henry County:

[Name of natural person applying on behalf of individual, business, corporation, partnership or other private entity]

As a representative of:  
(Name of the business, corporation, partnership, or other private entity)

1) ______ I am a United States citizen

OR

2) ______ I am a legal permanent resident 18 years of age or older or I am an otherwise qualified alien or non-immigrant under the Federal Immigration and Nationality Act 18 years of age or older and lawfully present in the United States.*

In making the above representation under oath, I understand that any person who knowingly and willfully makes a false, fictitious, or fraudulent statement or representation in an affidavit shall be guilty of a violation of O.C.G.A. § 16-10-20.

This ___ day of ________________ , 20__.

Signature of Applicant:  

Printed Name:  

SUBSCRIBED AND SWORN
BEFORE ME ON THIS THE
___ DAY OF ____________, 20__

Notary Public
My Commission Expires:

*Note: O.C.G.A. § 50-36-1(e)(2) requires that aliens under the federal Immigration and Nationality Act, Title 8 U.S.C., as amended, provide their alien registration number. Because legal permanent residents are included in the federal definition of “alien,” legal permanent residents must also provide their alien registration number. Qualified aliens that do not have an alien registration number may supply another identifying number below: Alien Registration number for non-citizens: * ____________________________
COST PROPOSAL

(Note: Proposer must sign and submit their cost proposal in a separate sealed enveloped marked as “Cost Proposal.”)

*TOTAL COST PROPOSAL AMOUNT $ ____________________________ (NUMBERS)

*TOTAL COST PROPOSAL AMOUNT $ ____________________________ (WORDS)

*The total cost proposal should include a total (not to exceed) amount for the work described under the Scope of Work.

Please include the following with total cost proposal on a separate sheet of paper(s)

- A rate schedule for computing any extra work not specified in the contracted Scope of Work, including hourly rates for all positions plus unit costs for incidental expenses
- Amount to be deducted from total cost because consultant is conducting (or has recently conducted) salary surveys of comparable jurisdictions/positions, the data from which can be shared rather than independently gathered.

______________________________  ____________________________
Company’s Name                  Date

______________________________  ____________________________
Authorized Representative’s Name  Authorized Representative’s Signature
(Print or Type)
CHECKLIST FOR RFP DOCUMENTS

Failure to include all required documents will result in proposal being removed for consideration for award.

<table>
<thead>
<tr>
<th>DOCUMENTATION DESCRIPTION</th>
<th>Please check</th>
</tr>
</thead>
<tbody>
<tr>
<td>Any Required Documents cited in RFP Specifications</td>
<td></td>
</tr>
<tr>
<td>W-9</td>
<td></td>
</tr>
<tr>
<td><strong>Forms:</strong></td>
<td></td>
</tr>
<tr>
<td>Solicitation Form (Page 1 of this Document)</td>
<td></td>
</tr>
<tr>
<td>Addendum Cover Sheet(s) (If applicable.)</td>
<td></td>
</tr>
<tr>
<td>Bid Authorization Affidavit</td>
<td></td>
</tr>
<tr>
<td>Non-Conflict of Interest</td>
<td></td>
</tr>
<tr>
<td>Georgia Security &amp; Immigration Compliance Act Affidavit &amp; Agreement</td>
<td></td>
</tr>
<tr>
<td>SAVE Affidavit</td>
<td></td>
</tr>
<tr>
<td>Cost Proposal (Submit in a separate sealed envelope marked as “Cost Proposal.”)</td>
<td></td>
</tr>
<tr>
<td>RFP Documents Submittal Checklist/Addenda Acknowledgement (this page)</td>
<td></td>
</tr>
</tbody>
</table>

ADDENDA ACKNOWLEDGEMENT

Failure to acknowledge any addenda will result in a non-responsive bid.

The vendor has examined and carefully studied the Request for Proposals and the following Addenda, receipt of all of which is hereby acknowledged:

Addendum No. __________________________________________________________________________ Dated
Addendum No ___________________________________________________________________________ Dated
Addendum No. __________________________________________________________________________ Dated
Addendum No. __________________________________________________________________________ Dated

This affirms that all documents are included with the proposer’s RFP package.

Company’s Name ________________________________________________________________________ Date _______________________

Authorized Representative’s Name
(Print or Type) _____________________________________________________________________
Authorized Representative’s Signature ________________________________________________
PLEASE ATTACH LABEL TO OUTSIDE OF RFP PACKAGE

This label MUST be affixed to the outside of the envelope or package, even if it is a “No RFP” response. Failure to attach the label may result in your bid being opened in error or not routed to the proper location for consideration. No RFP will be accepted after the date and time specified.

REQUEST FOR PROPOSAL ENCLOSED

RFP # 17-36
Classification and Compensation Analysis
Opening: 3:00 PM, February 1, 2017

Vendor Name

Address

City, State, Zip Code

DELIVER TO: Henry County Purchasing Department
140 Henry Parkway
McDonough, GA 30253